



**SHOTTO
LOGISTICS
COMPANY
LIMITED**

Community 5 Station

P. O. Box CO 1021, Tema

0303209098

0246302357

0209816494

logistics@shottogroup.com

info@shottogroup.com



Dear Sir/Madam,

LETTER OF INTRODUCTION

SHOTTO Group of Companies, is a limited liability company that is registered under the Corporate Laws of the Republic of Ghana. The word Group as part of its name denotes that, the company is into several businesses within its region, Ghana – West Africa. SHOTTO Group of Companies hold continual improvement of its products and services at its forefront, and this is why the company instituted 'The Innovation Task Force"- a task force with team players dedicated to collating company and industry best practices to be implemented at SHOTTO Group of Companies. The company, has qualified and experienced staff managing it. As well as, its subsidiaries to ensure customers are delivered with excellent services and quality products. One of its subsidiaries that is gaining international recognition within the Shipping and Logistics Sphere is SHOTTO LOGISTICS LIMITED. Established in 2018, SHOTTO Logistics Limited is gradually weaving its way into the International Freight Forwarding and Logistics, as the go to company for all you Logistics and Clearing needs. We are licensed by the Ghana Ports & Harbors Authority as a FREIGHT CONSOLIDATOR/NVOCC operator.

SHOTTO Logistics has established itself through the team's commitment to service excellence. A progressive company with a culture of ethics, flexibility and a solution driven approach, is the foundation of our Excellent customer relationships. Consolidating cargo is a specialized field, our import and export departments have many years of experience to ensure we run optimal services to and from the many ports we connect with around the globe. As a strictly neutral consolidator we provide our customers the protection and confidence to handle their cargo, knowing we only deal with genuine partners both in and outside Ghana. We also have Operating License from the Ghana Ports and Harbors Authority (G.P.H.A), to operate at the ports and also members of the Ghana Institute of Freight Forwarders (G.I.F.F).

We have a global partner network which shares our philosophy and strengths, this ensures we have the global reach and service integrity to provide our customers the best possible service.

In today's times with economic challenges and market changes, SHOTTO Logistics' Major strength is its competitiveness in these situations. The dedication of the team and the ever-ready spirit embedded in them by the CEO, who has over 15 years of experience in the Shipping Industry, is enough to push the company to greater heights. Just ask for a quick quote, whether you are already our client or not, we will be available online 24/7 to support your business. AT SHOTTO LOGISTICS, TOGETHER WE CAN GROW!!!



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SHOTTO Logistics with **TIN C0010359397**, is one of the subsidiaries of the SHOTTO Group of Companies. And its main and primary focus of activities are as stated below:

- LCL Consolidation inbound & Deconsolidation
- DDP/ DAP /DDU both Air and Sea
- Import & Export/Customs Clearance/Transit Cargo
- Freight Collections (FOB)
- LCL distribution/Storage & Packaging
- Project Cargo handling/Break Bulk/Inland Transportation
- International Freight Forwarding
- Customs Warehousing
- Door to Door Combined Logistics

SHOTTO Logistics main interest and desire is to become the NO.1 Logistics HUB from Ghana, in the services of FREIGHT CONSOLIDATION/NVOCC. also to adhere the Shipping & Logistics business ethics and professional standards regarding dealings with other Global Partners Worldwide. And also below are the reasons for wanting to be an INTERNATIONAL FREIGHT FORWARDER:

- I. To support our fellow Global Partners to the fullest extent possible.
- II. To be active in sales endeavors for mutual growth between our Global Partners.
- III. To provide bona fide sales leads when possible.
- IV. We are properly staffed for the highest level of service and not engage or participate in activities that we know or should have known that the movement, contents, or other aspects of the transaction were illegal, by either the importing, exporting or transiting countries laws.
- V. We operate in accordance with all stated shipping advice in writing and/or comply with any written agreements/contracts that exist between SHOTTO Logistics and its Global Partners.
- VI. To honor and reimburse any REBATE funds/disbursements to be paid out on instruction by our Global Partners without any delays on the said agreed duration by both Parties involved.
- VII. To be able to provide the best of professional service to all our Global Partners who require our services to/from the Ghana region and across the globe at large in Consolidation & Freight Forwarding activities, and any other Shipping & Logistics related activities.
- VIII. We aim to be an APT partner, reliable, trust worthy and efficient, looking forward to establish good relationship with all our Global Partners.
- IX. SHOTTO Logistics, is made up of young and a promising team that has proven to be among the best in consolidation and freight forwarding, on the basis of the belief that experience,



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- x. solution-focused and hardworking on the horizon. Our company targets to become one of the fore-runners in the international market of Seaway and Airway cargo handling.
- xi. SHOTTO Logistics has a firm belief that the future of international freight services lies in providing a fully integrated services hence we undertake all the above major activities/services to all our Partners.

Why Us:

We're in the service industry: we realize that an absolutely hustle-free experience is the need, that brings you to us. Our pro-active approach means that we invest in a systems-oriented organization. We think ahead. And we understand the crucial importance of complete and comprehensive information systems.

How We are Uniquely Positioned to Help You:

As a provider of complete logistics solutions, we are trusted for our expertise, systems and dynamic organizational culture. Our global network supports highly integrated, flexible and cost-effective services. With our vast experience in all freight modes, we are able to ship, handle and deliver our clients' products safely and reliably. Our combination of strengths enables our clients to capture supply chain integration efficiencies, realizing benefits in both, the short and long term. Our experienced professionals will guide your goods through the complexities of global shipping. We can offer a single-source solution to and from any point worldwide and keep you informed of your shipment status at every step. By contracting with multiple carriers as well as working with all carriers on a daily basis, SHOTTO Logistics can accommodate the requirements of virtually any scheduling task. In short, we offer all logistics solution under one roof. We believe to be a proactive partner for equally generating business opportunities for our overseas agents instead of relying on one-way activity.

SHOTTO Logistics, has the mission of providing the necessary financial substance to sustain the company and its employees and to meet customers' requirements through high-quality service, cost control and the development of our human capital. It is the company's vision to be a key partner in integrated logistics in Ghana, offering a higher quality of service. We are making every effort and welcome any ideas and support that will enable us reach these goals. We believe in **innovation, hard work, sacrifice and professionalism.**

Where:

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P O BOX CO 1021,

COMMUNITY 5 STATION,

TEMA GHANA

T: +233-303209098

M: +233-246302357/+233-554310511/+233-209316494

E: info@shottogroup.com/ logistics@shottogroup.com



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